



FUTURE TECHNOLOGY DAYS 2024

Invitation to Collaborate: Join ArianeGroup's Exclusive B2B Meetings with innovative SMEs and Start-Ups

What's New Since the First Edition in 2023

In 2024, The Ariane 6 maiden flight has become a collective success for Europe.

ArianeGroup continues to push forward with research and technology developments, flight demonstrators, and new industrial challenges within the unprecedented momentum of a rapidly evolving space sector.

Convinced that partnerships are a key factor for success, ArianeGroup is launching the Future Technology Days to stay aligned with this dynamic. Building on the success of the first edition 2023, which resulted in an average of seven B2B meetings per topic, MaiaSpace is joining ArianeGroup for the second edition in 2024. This time, the number of topics will triple, and the scope will expand beyond R&T to include more mature developments closer to commercialisation

ArianeGroup Overview:

ArianeGroup is a world leader in access to space with a €2,4bn turnover and 8000 employees in France and Germany, working for its institutional and commercial customers and Europe's strategic independence. ArianeGroup is the lead contractor for the Ariane family of European launchers and for the missiles in the French oceanic deterrent force.

We design and create innovative and competitive launch systems, offering civil and military space solutions for our institutional, commercial and industrial customers. We are expert in the most cutting-edge technologies, from all aspects of complete propulsion systems right down to the items of equipment and materials. We leverage all of this expertise, the unique knowledge of our teams, into benefiting the space, defense, energy, and other industrial sectors, with high value-added products, equipment and services.

MaiaSpace Overview:

MaiaSpace is a Start-Up dedicated to developing a competitive and reusable micro-launcher, with the goal of a successful launch by 2026. Our mission is to rapidly design and test an innovative product that will set new standards in the space launch industry.

We are moving quickly to create a high-performance system to ensure we meet the evolving needs of the market. As we progress, we are opening up discussions with potential partners typically from other industries with mature and low cost solutions with respect to traditional space sector. We believe that cross-sector collaboration can play a key role in shaping this new paradigm in space access.

Our Objectives:

To foster innovation and leverage our internal expertise, we aim to bridge the gap between our in-house experts and pioneering European SMEs and Start-Ups through B2B meetings. This initiative facilitates partnerships in R&D and offers applicants an informal yet valuable technical review. Besides, we seek to tackle industrial challenges and enhance our products by sourcing innovative solutions from SMEs and Start-Ups. By integrating fresh perspectives and cutting-edge technologies, we aim to strengthen our product offerings and stay ahead of market demands.

Applicant Eligibility:

- Based in any European country.
- Offers innovative solutions aligned with ArianeGroup and/or MaiaSpace's topics of interest.
- Open to co-developing their solution with the potential for ArianeGroup or MaiaSpace's topics use cases.
- Willing for their solutions to undergo a performance assessment by ArianeGroup or MaiaSpace.

B2B meetings will be proposed based on the following criteria:

- Alignment of the proposed technology/solution with the ArianeGroup or MaiaSpace's topics of interest.
- Degree of innovation and differentiation compared to existing solutions on launchers.
- Maturity consistency with respect to the introduced innovation level
- Development effort relative to the expected benefit.
- References if any of the proposed technology/solution, with Space Agencies.

Procedure:

Interested SMEs and Start-Ups are encouraged to express their interest by applying before 25/10/2024. Successful applicants will be invited for B2B meetings to be held during the last week of November. These meetings will be grouped by scopes and will either be hosted at ArianeGroup facilities or online, based on a minimum travel best fit.

Scheduled dates for topic-based meetings are as follows:

26/11/2024	Thermal & Mechanical products & Data in production
27/11/2024	Propulsion subsystems & Assembly Integration and Test
28/11/2024	Avionics (Sensors) & Manufacturing
29/11/2024	Functional and Ground Equipment & Supply Chain

What's in it for the SMEs & START-UPS?

- Gain prompt technical feedback on your innovations from ArianeGroup's viewpoint.
- Engage in collaborative brainstorming sessions on potential partnerships. Examples include co-developing based on your specific expertise and/or innovation that can be integrated into existing ArianeGroup programmes.
- Explore opportunities to kick off a proof of concept with ArianeGroup.

Seize this golden opportunity to collaborate with an industry leader and redefine the future of the launcher sector. We look forward to your applications and potential collaborations.

Privacy Notice

The protection of your privacy and the confidentiality of your Personal Data are important concerns, to which we pay particular attention throughout our business processes. ArianeGroup collects and processes your personal data (*first name, name, company's function, professional email address, professional phone*) for organizing and managing the R&T event. Your personal data is hosted on our premises and is made available to ArianeGroup's employees (security department and expert team) on a need to know basis. Your data is never transmitted to any third party.

The legal basis of the current processing is your consent to participate in the event. Your data is stored until one (1) year after the end of the event to be able to contact you if necessary for R&T collaboration projects. In accordance with the European General Data Protection Regulation n° 2016/679 (GDPR), you have the rights to access and to rectify your data, to object to stop the processing of your personal data and withdraw your consent. If you want to exercise your rights or should you have any questions regarding the processing of your Personal Data, you may send your request to the ArianeGroup Data Protection Officer at the following email address: DPO-France@ariane.group

Scope - Topic

Technology description

Set the scene : describe your technology/product/service, the main features and applications fields.
(Maximum : 340 characters)

Value proposition

Explain the main advantage of your innovation / the added value.
(Maximum : 340 characters)

Technical specifications

Share any useful data or information related to the performance of your technology.
(Maximum : 340 characters)

Stage of development

- Technology Research
- Technology Development
- Prototype
- Already on the market

Describe how the technology may solve the challenge ?

Based on your understanding of the challenge, explain the relevance of your technology and strive for a customer-centric approach. The added value of your technology could solve to a certain extent the challenge.
(Maximum : 740 characters)

Relevant customer references

Describe one or more services provided to your clients, related to the challenge.
(Maximum : 340 characters)

Company Information

Contact :

Website :

Size :

Establishment year :

Intra-community VAT :

Region - Country :

EEN - Cluster organisation :

Turnover **or** Expected turnover :
Delete the empty fields

2021 : k€ 2024 : k€
2022 : k€ or 2025 : k€
2023 : k€ 2026 : k€

Markets - Main Clients :

The information provided will only be used to assess companies' applications and the personal data you provide are not stored in any database

Frequently asked questions

Who do I submit my proposal to?

Your EEN or Network contact is your interface up to ArianeGroup or MaiaSpace selection. You must send him/her the filled OnePager form by E-mail before 25/10/2024.

Can I obtain clarifications to issue my proposition?

YES, you can ask your EEN or Network contact to obtain answers on the process. If the answer is not issued in the provided documentation, then it is likely to be distributed to all potential applicants. Technical questions should be limited. They will be transferred to ArianeGroup / MaiaSpace in a dedicated single E-mail address.

What is the language to be used for my application?

The communication language for the written exchanges is English (preferred) or French. It deals with the OnePager form to be filled.

How will be used the information I will submit?

The written OnePager form will only be used for the purpose of the selection of SMEs and Start-Ups for the B2B meetings.

It is not foreseen to exchange confidential information during the B2B meetings with the selected SMEs and Start-Ups. Actually, the objective is to identify new potential partners in Research & Technology Development activities in a 45 minutes time slot. However, a Non-Disclosure Agreement can be issued if needed on a case by case basis.

How will I know I am selected?

The selected SMEs and Start-Ups will be contacted directly by ArianeGroup or MaiaSpace from the 20/11/2024.

In case of negative answer, your Network contact will inform you of the result.

How will be organized the B2B meetings?

The selected SMEs and Start-Ups will have an invitation from ArianeGroup or MaiaSpace by E-mail with a proposition of meeting location and time slot. They will have to confirm their attendance and on site or online meeting preference. The meeting should last 45 minutes and address a context explanation on the topic by ArianeGroup or MaiaSpace relevant representatives, a pitch from the SME/SU, clarification questions, feedback and way forwards.

Is there any travel fees for the meetings in Les Mureaux?

No. The B2B meetings location will be hosted at ArianeGroup facilities or online, based on a minimum travel best fit. The selected SMEs and Start-Ups will be asked their preference.